

CI Capital Holding for Financial Investments Reports its 1Q 2021 Consolidated Results

Cairo, 20 May 2021

CI Capital Holding for Financial Investments (Ticker: CICH.CA) reports today its 1Q 2021 consolidated results. Revenues recorded EGP 560 million and normalized net profit after minority, excluding one-off expenses, reached EGP 133 million, up 8% y-o-y and 48% y-o-y, respectively. Total financing portfolio stood at EGP 10.8 billion.

Consolidated Highlights

- Total on balance sheet financing portfolio¹ reached EGP 10.8 billion, increasing 17% year-on-year (y-o-y)
- Consolidated revenues reached EGP 560 million, up 8% y-o-y, with an NBFS contribution of 76%
- Net interest income reached EGP 205 million, increased a solid 17% y-o-y, with a blended NIM of 7.8%
- Net operating profit posted EGP 186 million, up 17% y-o-y
- Normalized net profit after tax & minority recorded EGP 133 million, up 48% from comparable year, with an NBFS bottom-line contribution of 61%.
- Reported net loss after tax & minority stood at EGP 17 million on recognition of EGP 150 million one-off ESOP expenses during the quarter.

Non-bank Financial Services Highlights

Leasing

- Leasing net profit after tax reached EGP 64 million, inching up 30% y-o-y
- Corplease reported new lease bookings of EGP 1.3 billion, increasing 47% y-o-y
- Outstanding lease portfolio reached EGP 9.0 billion, growing 16% y-o-y

Microfinance

- Microfinance net profit after tax grew 18% y-o-y to reach EGP 41 million
- Total microfinance outstanding loans reached EGP 1.2 billion at the end of 1Q 2021, growing 40% y-o-y
- Total branch network increased to 104 branches, with 34 new branches added y-o-y

Mortgage Finance

- CI Mortgage stood with a portfolio of EGP 143 million at the end of 1Q 2021, up from EGP 93 million in 1Q 2020

Consumer Finance

- Souhoola, the Group's greenfield consumer finance arm, stood with a portfolio of EGP 91 million at the end of 1Q 2021

Investment Bank & Holding Highlights

- Assets under management (AUMs) reached EGP 11.2 billion, up 31% y-o-y
- Brokerage market share reached 5.7%² in 1Q 2021, ranking 4th among all brokerage houses
- Investment banking advisory revenues recorded EGP 28 million, raising 41% year on year

Hesham Gohar, CI Capital's Group CEO, commented on the 1Q 2021 performance:

"We are excited to kick start the year with such a stellar set of results, despite an unprecedented challenging market conditions, which demonstrates the Group's resilient and solid balance sheet. Our financing businesses successfully expanded their financing portfolios by a notable 17% y-o-y to a combined EGP 10.8 billion, generating a net interest income of EGP 205 million and yielding a blended NIM of 7.8%. Normalized net profit after tax and minority reached EGP 133 million, up 48 % y-o-y from an already strong base, driven by strong performance from the IB platform and sustained healthy growth from Reefy as the later continues to reap the benefits of its robust network expansion strategy. On a reported basis, the Group recorded a net loss after minority of EGP 17 million, primarily on recognition of one-off expenses of EGP 150 million during the quarter.

Reefy, the Group's microfinance arm, sustained its solid performance delivering record high KPIs across all fronts, fueled by aggressive rollout of new branches. Outstanding portfolio reached EGP 1.2 billion with loan disbursements up a remarkable 23% y-o-y to EGP 494 million, the highest the company has ever granted in a single quarter, served by network of 104 active branches. Our advisory arm concluded the IPO of Taaleem Management Service in March, marking the first sizable IPO on the EGX over the past 16 months, which witnessed strong appetite from institutional and retail investors and was 3.7x oversubscribed.

As market recovery continue to unfold, we are confident that we are on the right track and well positioned to outgrow the market as we continue to capitalize on our well diversified business model and healthy balance sheet"

– END –

1. Comprised of all financing activities under the various business lines.
2. Market share is for CIBC and Dynamic for executions on the main market excluding deals.

For investor relations related questions, please contact:

Khaled Sadek | Investor Relations & Corporate Finance Director

T: +202 2129 2430

E: khaled.sadek@cicapital.com

[About CI Capital Holding for Financial Investments](#)

CI Capital Holding for Financial Investments is a diversified financial services group and Egypt's leading provider of leasing, microfinance, mortgage finance, consumer finance and investment banking products and services. Through its headquarters in Cairo and presence in New York and Dubai, CI Capital Holding for Financial Investments offers a wide range of financial solutions to a diversified client base that includes global and regional institutions and family offices, large corporates, SMEs, and high net worth and individual investors. CI Capital Holding for Financial Investments leverages its full-fledged investment banking platform to provide market leading capital raising and M&A advisory, asset management, securities brokerage, custody and research. Through its subsidiary Corplease, CI Capital offers comprehensive leasing solutions, including finance and operating leases, and sale and leaseback, serving a wide range of corporate clients and SMEs. In addition, CI Capital Holding for Financial Investments offers microfinance lending through Egypt's first licensed MFI, Reefy. The Group has over 2,900 employees, led by a team of professionals who are among the most experienced in the industry, with complementary backgrounds and skill sets and a deep understanding of local market dynamics.

[Important Notice](#)

This announcement contains certain forward-looking statements. A forward-looking statement is any statement that does not relate to historical facts and events, and can be identified by the use of words and phrases like "according to estimates", "anticipates", "assumes", "believes", "could", "estimates", "expects", "intends", "is of the opinion", "may", "plans", "potential", "predicts", "projects", "should", "to the knowledge of", "will", "would", "annualized" or, in each case their negatives or other similar expressions, which are intended to identify a statement as forward-looking. This applies, in particular, to statements containing information on future financial results, plans, or expectations regarding the Company's business and management, the Group's future growth or profitability and general economic and regulatory conditions and other matters affecting the Group. Forward-looking statements reflect the current views of management of future events and are based on management's assumptions and involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of the Group to be materially different from any future results, performance or achievements expressed or implied by these forward-looking statements. The occurrence or non-occurrence of an assumption could cause the actual financial condition and results of operations of the Group to differ materially from, or fail to meet expectations expressed or implied by, those forward-looking statements. The Company's business is subject to a number of risks and uncertainties that could also cause a forward-looking statement, estimate or prediction to become inaccurate. These risks include fluctuations in employee costs required by the operations of the Group, its ability to retain the services of certain key employees, its ability to compete successfully, changes in political, social, legal or economic conditions in Egypt, worldwide economic trends, global and regional trends in the industry, inflation, interest rate and exchange rate fluctuations and the ability of management to identify accurately and in a timely manner future risks to the business of the Group and manage the risks mentioned above. Accordingly, investors should not rely on the forward-looking statements in this announcement. None of the Group, its management or CI Capital Holding for Financial Investments gives any assurance regarding the future accuracy of the opinions set forth in this announcement or as to the actual occurrence of any predicted developments. After the date of this announcement, none of the Group or its management assumes, and each of the Group and its management expressly disclaim, any obligation, except as required by law and the listing rules of the EGX, to update any forward-looking.